## **TERMS OF REFERENCE**

# **1. MARKETING EXECUTIVE**

Marketing Executive should ensure that the company sales target is achieved, and the company remains **updated with innovative** products in the market.

### **Duties and responsibilities:**

- 1. Conducting research to identify compelling new products for the market
- 2. Carrying out product demonstration, presentation to targeted audience
- 3. Designing promotional activities to respond to market needs
- 4. Compiling and distributing financial and statistical information.

### Skills requirements:

- 1. Business Research
- 2. Data & Market analysis
- 3. Sales strategy development & Report writing & presentation
- 4. Tender works
- 5. Good Computer and IT skill
- 6. General Knowledge on Automobile business

#### Other Key attributes:

- 1. Good Leadership Quality, capacity to supervise and lead
- 2. Capacity to work independently
- 3. Ability to constantly improve and optimize
- 4. Should have good driving skill

#### **Qualification Required:**

University Degree, in Business/ or degrees related to business

#### **Experience:**

Added advantage with above points for individual worked in Pvt. Companies or government organization for more than 5 years, and has Tally Knowledge.

#### Salary:

Starting <u>Nu. 35,000-40,000</u> (based on the work output) All other benefits as per company ISR

## 2. DRIVER.

- 1. Good communication skills
- 2. Having driving experience of 3-4 years (having 2-wheeler driving license will be advantage)